



Mr. Kirk Waddey
4150 SW 19th Street
Ocala, Florida 34474

February 2, 2018

Dear Kirk,

On behalf of the City of Gainesville's Department of Parks, Recreation and Cultural Affairs, I would like to extend our thanks and appreciation for the outstanding job your company has done on the installation of shade of playgrounds in Gainesville Florida.

This project was one of the first major improvements to occur with funding provided from the Wild Spaces Public Places sales tax fund. This initiative provides funding for capital improvements to city parks, buildings and infrastructure. This project impacted 8 sites in the park system.

The feedback we've received from our customers has been all positive. The citizens really like the investment into providing cooler play spaces to explore and play. The reduction of hot sun and UV will protect our children for many years to come.

The product your company produces exceeded our expectations. The sails are made from high quality materials and the finishes on the steel components should withstand the harsh Florida climates with little difficulty. I am particularly pleased with how easy the structures are to maintain. With just a little cleaning and inspecting we should have little to no issues in maintaining the sails for many years to come.

Your staff is very courteous and friendly and quick to respond to questions or concerns. They are knowledgeable and understanding of how important customer service is. That is very high on my list as our business is customer service.

The partnership we have developed provides a high quality playground shade system that is very heavily used and safe. We could not achieve this level of success without your company's commitment to excellence.

I hope others get to work with you as I have and I encourage those who have opportunity to partner with you on projects to do so. Our relationship with Shade Systems Inc. is beneficial to our parks and your efforts to improve the recreational experiences for Gainesville citizens are to be commended. I thank you for a positive work experience and am available for anyone who would wish to discuss your relationship with us further. I can be reached at 352-393-8526.

Respectfully,

A handwritten signature in blue ink, appearing to read "John Weber".

John Weber, CPSI
Park Operations Manager
City of Gainesville
Department of Parks, Recreation and Cultural Affairs